



PLANT TOUR Wednesday, May 20, 2015

The 2015 model year introduces the new LT4 6.2L supercharged V-8 engine. The LT4 is the power behind the Corvette Z06. Rated at 650 horsepower (485 kW) and 650 lb.-ft. of torque (881 Nm), it is the most powerful production engine ever offered in a General Motors vehicle. The new LT4 engine builds on the design strengths of the previous LS9 supercharged engine used in the sixth-generation Corvette ZR1 and leverages the technologies introduced on the seventh-generation Corvette Stingray, including direct injection, cylinder deactivation and continuously variable valve timing, to take Corvette performance to an all-new plateau.



This is what powers the 2015 Corvette Z06, but if you want to see what powers their factory floor, you will need to come on the APICS Buffalo Chapter GM Plant Tour this May 20, 2015. General Motors and its team of dedicated employees have not only redesigned powertrains, they have also redesigned the supply chains and operations that build them. Come and learn about visual management, material handling, and empowered team environments that are building these terrific power plants right here in Western New York.

Visitor Guidelines

The guidelines listed below are requirements in order to enter the facility and are enforced for the safety of everyone.

- Shoes - Enclosed shoes with heels no greater than 1" are required, shoes should be slip resistant. (High heels, sandals or open toe shoes are not permitted)
- Eye Protection - Safety glasses are required on the shop floor, they will be provided.
- Finger Rings are not allowed
- All visitors are required to watch a safety video prior to entering the plant and expected to adhere to all plant safety rules
- There is no smoking in the facility
- No photography, video, or audio recording is permitted without prior written GM approval
- Non-GM computers require a security sweep before being allowed into the plant, allow at least 15 minutes for the sweep
- Food and drink are not permitted on the production floor

Our goal is to provide each plant visitor with a meaningful and safe visit.

Steve Finch
Tonawanda Engine
Plant Manager

Bob Coleman
UAW Local 774
Shop Chairman



Plant Tour Information

Date: Wednesday, May 20, 2015

Location: General Motors Company LLC. , Tonawanda Engine Plant #1
2995 River Road, Buffalo, NY 14207

Time: 5:45-6:00 pm....Registration

6:00-7:00 pm....Plant Tour & Presentation

7:00....Networking & Snacks at Mooney's Sports Bar and Grill, 1531 Military Road, Buffalo, NY 14217

Cost: \$10.00 includes pizza, wings, soda. Cash bar.

Register: Online at <http://www.apics-buffalo.com> or call APICS at PPM OffiCenter (716) 648-0972

See map on page 3
of this newsletter.



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President's Message



Ok Buffalo Chapter, spring is actually here. Time to get out and enjoy the weather! If your life is anything like mine, it is also the time of band concerts, dance recitals, baseball, softball, graduations, and a host of other activities. Work life balance is always challenging but the spring always seems to be one of the toughest times of the year. I always try to make sure that I keep a little time for myself as well. As your schedule fills up with work and personal activities take a step back and leverage your APICS skills for planning and scheduling. People are a lot like a machine or production line; you only have a limited amount of capacity. It is important to not over schedule and try to "do it all" because you will breakdown just like a machine if you are not careful. So get out and enjoy the good weather!

In April we hosted Carol Ptak for Top Management Night. It was a great evening with over 60 people in attendance. I want to thank the TMN committee especially Donna Becker for all the hard work putting together the event. In May we are going to have a tour of the GM facility on May 20. Space is limited so if you are interested in the tour please sign up as soon as possible. It should be one of the highlights of the year. The details can be found on page one of this newsletter and on the website.

Speaking of the website we are close to launching it. Keep your eyes open for the announcement. The Board is very excited and we are looking forward to delivering an improved online experience for the chapter.

We are still looking for volunteers to help with the summer golf outing. This is a fun way to get engaged in the chapter. If you have any interest in helping please contact anyone on the BOD.

As the year winds down for the Buffalo Chapter I look back and think about what a good year we had. The level of engagement from the chapter continues to improve and we continue to maintain the high standards of a platinum chapter. That being said we will continue to strive to be even better next year. So if you have any suggestions please feel free to reach out.

Yours in APICS,
 Matt Bartels, CPIM
 President APICS Buffalo Chapter



Mission Statement: To be the number one resource for Operations and Supply Chain Management education in WNY.
Vision Statement: To develop leaders and inspire individuals and organizations to pursue excellence through lifelong learning and career advancement in the field of Operations and Supply Chain Management.



The APICS Board of Directors Candidates Selection Committee is proud to present the following APICS Buffalo Chapter members as nominees to the APICS 2015-2016 Executive Board.

For the 2015-2016 program year, we nominate the following candidates:

President: Matt Bartels, CPIM...Rich Products Corp.

Vice President: Al Testa...Rich Products Corp.

Treasurer: Darren Jurewicz...Freed Maxick & Battaglia

Secretary: Donna McGrew...Harlequin Distribution

The APICS Buffalo Chapter Membership is encouraged to attend our next membership meeting on May 20 to vote on this slate of candidates or present additional nominees to the membership for consideration. Details of the May 20th Plant Tour of the GM facility are on page 1 of this newsletter and on our website. We hope to see you at this important event!

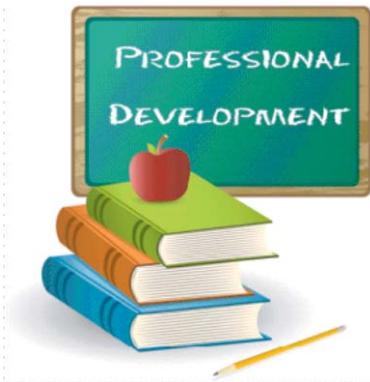
Jeff Ball, Vice President



APICS members, followers and students, we are pleased to announce the launching of our Buffalo Chapter APICS Facebook page. Look for upcoming events, learn about the chapter or just ask a question. Content is updated frequently so check back often and don't forget to like us!

<https://www.facebook.com/APICSBuffaloChapter>

Al Testa, Marketing Co-Chair



EDUCATION REPORT

APICS CSCP will be offered in fall 2015 at Xylem Heat Transfer.

APICS CPIM module #5 **Strategic Management of Resources** will be offered in fall 2015 at both Moog & Saint-Gobain.

Registration details and course dates will be posted at APICS Buffalo website later in year. Please contact Jeremy Ballaro directly at jballaro@buffalogames.com or (716) 464-5263 with any questions.

Jeremy Ballaro, Education Director

**GM Plant Tour
May 20, 2015**

**GM Tonawanda Engine
Plant #1
2995 River Road
Buffalo, NY 14207**

Aerial Map



2015 Award Winners Presented at APICS TMN on April 15

Member of the Year

Christine DelPrince

Ms. DelPrince is a new member of the APICS Board of Directors, and has been active in various activities and projects to help promote and strengthen the Buffalo Chapter. Throughout the past year she has enthusiastically volunteered to take on many assignments from the Executive Board, and her dedication and follow through have been outstanding . Christine also volunteered to organize and host a Plant Tour for APICS Members at her company, New Era Cap, which was a great success. For the coming year she has agreed to serve on the Board of Directors and has accepted the role of "Co-Director of Marketing". For her tireless efforts and many hours of dedicated service to APICS Buffalo Chapter, we whole heartedly award the 2015 APICS Member of the Year Award to Ms. Christine DelPrince.



Company of the Year



While the Buffalo Chapter has been supported by many companies over this past year, the APICS Executive Board wanted to recognize Saint-Gobain's support of all the APICS Buffalo Education Programs. Saint-Gobain has committed itself to promoting on-going education and networking opportunities for its employees by having consistent attendance and strong participation in the APICS Education Programs (CPIM, CSCP, Lean, etc...) and also our Professional Development Meetings (PDMs). The APICS Board of Directors is proud to award the 2015 APICS Company of the Year Award to Saint-Gobain! Accepting on behalf of Saint-Gobain is Darla Carter.



Educator of the Year

Melissa Ruggiero

Ms. Ruggiero is currently serving on the APICS Board as "Director of Student Chapters". Throughout the past year, Melissa has developed a number of innovative programs that have helped the Buffalo Chapter more effectively engage and connect with our student members at the University of Buffalo and Canisius College. She has promoted, organized, and lead the Student Mentor Programs, Student Case Competitions, and the APICS "Student Career Roundtable" at Canisius College. She a very active member of our Board of Directors and has brought many new perspectives on how to better serve our membership. The APICS Board of Directors proudly awards Ms. Ruggiero the 2015 APICS Educator of the Year award.



*** Pictured with each of the recipients are Joost Vles, APICS NE District Manager and Matt Bartels, APICS Buffalo President.*

Jeffrey Ball
APICS Buffalo Chapter - Executive Board
Vice President & Director - Chapter Development 2014-2015

Membership Milestones

At Top Management Night on April 15 we recognized members celebrating special membership anniversaries in 2015 and awarded them their anniversary lapel pins with the APICS logo on them. (Recipients pictured are flanked by Joost Vles and Matt Bartels.)

Congratulations to these members celebrating anniversary milestones in 2015:

35 Years

Carl LaPlante
Kimberly Frew

30 Years

Beth Kummer
Michael Opalinski
Brenda Fischer

25 Years

Gregory Osswald
Mark Deuble
Kim Jordan
Gregory Schurr

20 Years

Keith Nevel
John Fridmann
John Larkin
Sheila Cianflone

15 Years

Jon Harris

10 Years

Richard Stauffer
Douglas Stroud

Doug Stroud



Kim Frew



Brenda Fischer



STUDENT CHAPTER REPORTS



Canisius College Chapter

We've chosen our President for next year! Mike Moeller will be taking over the Canisius chapter. The advisors, myself and Mike have had a brief meeting to address any areas of concern and to make the change as smooth as possible. Finally, we had our end of the year dinner to give feedback and discuss next semesters budget/events!

Submitted by: Christine Dombrowski
Canisius College BS Marketing
President, Canisius APICS

University at Buffalo

A team of three graduate students claimed victory in the University at Buffalo School of Management's first-ever Supply Chains and Operations Management case competition on April 17. Teams served as external consultants, tasked with analyzing and reconfiguring a wireless company's distribution strategy to reduce costs. Sagar Shirish Ghare of Nagpur, India; Chunzi Jin of Heilongjiang, China; and Isha Sharma of Gwalior, India, won first place and a \$500 prize. APICS board members Joost Vles from Moog and Melissa Ruggiero from UB were judges. ISM-Buffalo was a sponsor and their President Brandon Jones from PCB Piezotronics judged. We look to organize this event annually.

As the school year is coming to an end, we just elected the new E-board members of UB SCOM (so far):

President- Patrick Talbot, MBA
VP Marketing- Li-in Wang, MBA
VP Strategy and Public Relations- Rohit Sallagundla, MBA
VP Finance- Zakary Hites, MBA

Submitted by: An-Chieh Teng
UB MBA Class of 2015
V.P.External Relations, Supply Chain & Operations Club
Business Devel. Dir.,Buffalo MBA Consulting Group

APICS to Participate in the 10th Annual Small Business Association Matchmaker Exposition

This annual event provides small businesses a venue to meet with large businesses and manufacturers; APICS-Buffalo has registered for the exposition as we see this as an opportunity to reach potential members and market membership benefits, as this is a recognized forum for networking with small businesses. The May 8 issue of Business First has a special report on the function that includes our APICS ad and a writeup of exhibitors; good exposure to their 44,000 readers!

Should you be at the SBA event on May 13th as a Matchmaker participant or an Exhibitor, stop by our booth and say Hi! Please encourage potential members whom you know to stop by and register for a chance to win a complimentary PDM (professional dinner meeting) and to learn about our chapter!

Al Testa & Kimberly Frew, Marketing Co-Chairs



THE UN-COMFORT ZONE with Robert Wilson

Facebook Drama Triangle

I stormed in on my white horse and lost a friend

Recently I posted an article on Facebook about a high school kid who was punished severely for something I considered to be a minor infraction. My friend, Jay, posted that he thought the kid deserved the punishment. Another friend, Pat, then posted, "Jay, you're an ass!" (I have changed my friends' names to protect their privacy).

I was disturbed by Pat's post, so I deleted it, and emailed him privately asking him to challenge Jay's assumptions and arguments, but to avoid name calling. He wrote me back telling me that I was spineless for trying to make everyone play nice in the sandbox. Then he unfriended me on Facebook.

Now, I have been friends with both of these men for more than 40 years. So, I was shocked that Pat unfriended me. I thought I was just encouraging some healthy debate, but on closer examination of my motives, I realize that I was trying to protect Jay. I created a drama triangle casting Jay as the Victim, Pat as the Villain, and myself as the Hero (ironically, Jay probably doesn't even know he was a victim because I most likely deleted the post before he had a chance to see it). In hindsight, I should have simply stayed out of it, and Pat would still be my friend.

The traditional drama triangle refers to the three roles as victim, persecutor, and rescuer. I have a rich history of being a rescuer. I recall fixing things around an ex-girlfriend's house that she had shown no interest in fixing, nor had she asked me to fix them; then I was disappointed when she showed little or no appreciation for the work I had done (thus casting myself into the role of victim).

I am guilty of being a helicopter parent trying to spare my children from the trials and pains of life. My sons finally asked me to stop helping them unless they asked for it (smart kids!).

As a 25 year old, I was proud of myself for rescuing my ex-wife from the filth and crime of New York City by moving her to Atlanta (she did want this). Yet by doing this, and several other rescues, she came to expect me to always satisfy her needs - often at the expense of mine.

Even my Facebook post was an attempt to rescue (from afar), the kid who was punished, by bringing attention to his plight.

In my defense, I came by my rescuer personality honestly. My mother, a narcissist, was always creating drama triangles from which I was expected to save her. Someone would "hurt her feelings" and I would assure her that I loved her unconditionally to make her "feel better." This is what I learned growing up, and it is a pattern that I have followed religiously. I was unaware of the concept of drama triangles until I began therapy a few years ago. My therapist explained it to me, but I was resistant at first. I liked being a rescuer - I like helping people. I enjoy sharing what I have learned: showing elementary school kids how to deal with bullies; showing business owners how to increase sales with advertising; showing people how to think more creatively; and so on.

The trick is learning when people actually want my help, and whether or not it is really needed. I need to pause and determine if the situation is a drama triangle in the making - then stay the hell off of it!

It's time for me to retire my white hat, before I lose any more friends.

Robert Evans Wilson, Jr. is an author, humorist and innovation consultant. He works with companies that want to be more competitive and with people who want to think like innovators. Robert is also the author of the inspirational book: Wisdom in the Weirdest Places. For more information on Robert, please visit www.jumpstartyourmeeting.com.



AST&L to Merge with APICS

I'm very pleased to share exciting news about our organization. APICS and American Society of Transportation and Logistics (AST&L) will announce this month that the boards of directors of both organizations have approved an agreement under which AST&L will merge with APICS upon ratification by AST&L member vote.

The merger will expand, extend and deepen the end-to-end supply chain body of knowledge that fuels APICS global supply chain research, education and certification programs. Together, APICS and AST&L offer unmatched content and subject matter expertise that will enable individuals and organizations to meet key supply chain challenges.

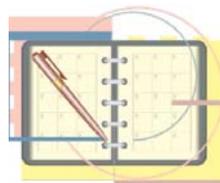
This agreement acknowledges the importance of transportation and logistics, and the tremendous innovation impacting delivery processes today. It also reflects our commitment to keeping our content and capabilities at the forefront of our industry, providing our members, customers and the supply chain community at large the most up-to-date, relevant and complete body of knowledge. This is a strategic combination that paves the way for us to fortify supply chain education and certification in the areas of transportation and logistics.

If AST&L's members vote to approve the merger, APICS intends to integrate AST&L with its existing operations. We anticipate the transaction to be complete in July.

While we are excited about the possibilities ahead, our main objective is to continue to provide excellent service to our members and customers. Thank you for your support as we prepare for these exciting changes.

Best regards,

Abe Eshkenazi, Chief Executive Officer
APICS/APICS Supply Chain Council



Calendar of APICS Events

Plant Tour
Wednesday, May 20, 2015

BNPA Charity Golf Outing
Wednesday, August 5, 2015



APICS Board of Directors Meeting

♦ Fri., June 5, 2015 - Transition Meeting
& Bison's Game